



LE PARTENAIRE
DES GRANDS INDUSTRIELS
DE L'AÉRONAUTIQUE

RESULTS FOR THE FIRST HALF OF 2016/17
15 DECEMBER 2015



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FIGEAC AÉRO Group

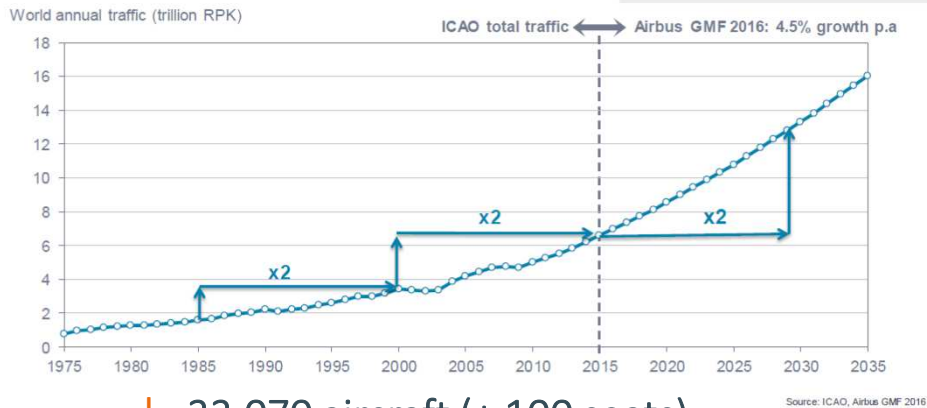
A player at the heart of the value chain

ENGINE EQUIPMENT MANUFACTURERS



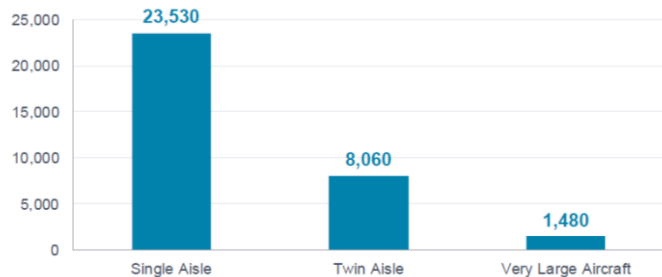
In an expanding market

Strong passenger-air-traffic demand



33,070 aircraft (+ 100 seats)
to be delivered over 20 years

20-year new deliveries of passenger and freighter aircraft



New Deliveries
33,070
GMF 2016-2035

| | Single Aisle | Twin Aisle | Very Large Aircraft |
|---------|--------------|------------|---------------------|
| % units | 71% | 24% | 5% |
| % value | 46% | 43% | 11% |

Passenger aircraft (≥ 100 seats) and jet freight aircraft (>10 tons)
Source: Airbus GMF 2016

Figeac Aero, a pure aerospace player, is the the second largest in Europe

Production

#1 in France¹

#2 in Europe¹

Located in 5 countries

3,000 employees

3 main players Europe¹



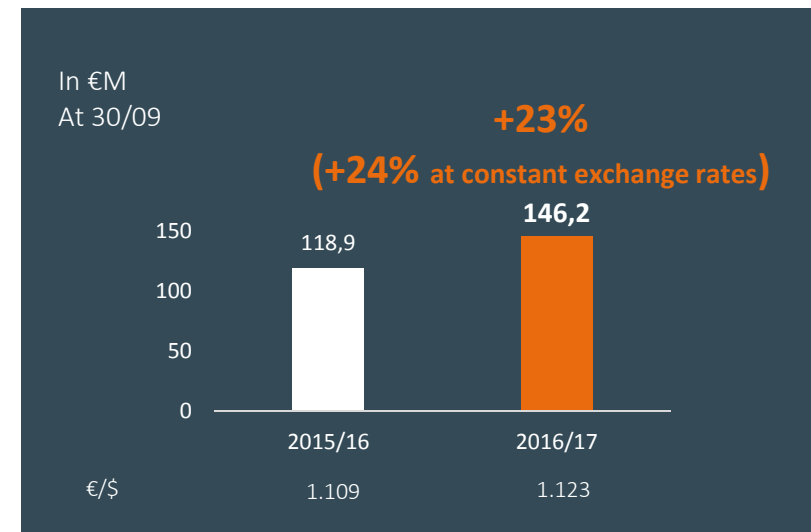
(1) Source: the Company, based on 2014 turnover figures (Asco: €412M, Mecachrome: €335M – Aeronautics + Automotive)



Highlights of the first half of 2016/2017

Dynamic growth of business revenue¹ at 30/09/2016: +23%

- | A business dynamic in line with the development plan: +24% at constant exchange rates
- | Aerostructure business up 27.4% to €123.3M
- | Acceleration of growth dynamic over H2: A350 and LEAP
- | Adjusted EBITDA²: €33.6M, i.e. 23% of revenue



2017 OBJECTIVE: RECORD GROWTH OF 35%

¹ 2016/17 revenue is calculated at an average monthly EUR/USD rate of 1.1230 over the period, while 2015/16 revenue is calculated at an average monthly EUR/USD rate of 1.109 over the period

² EBITDA = earnings before interest + depreciation and amortisation + net provisions - Before the breakdown of R&D expenses capitalised by the Group by type

A good commercial dynamic



| A contract valued at **US\$16M**

Production of titanium structural engine parts

Delivery

- | 2017: first parts
- | 2022: full capacity

TIER 1 SUPPLIERS



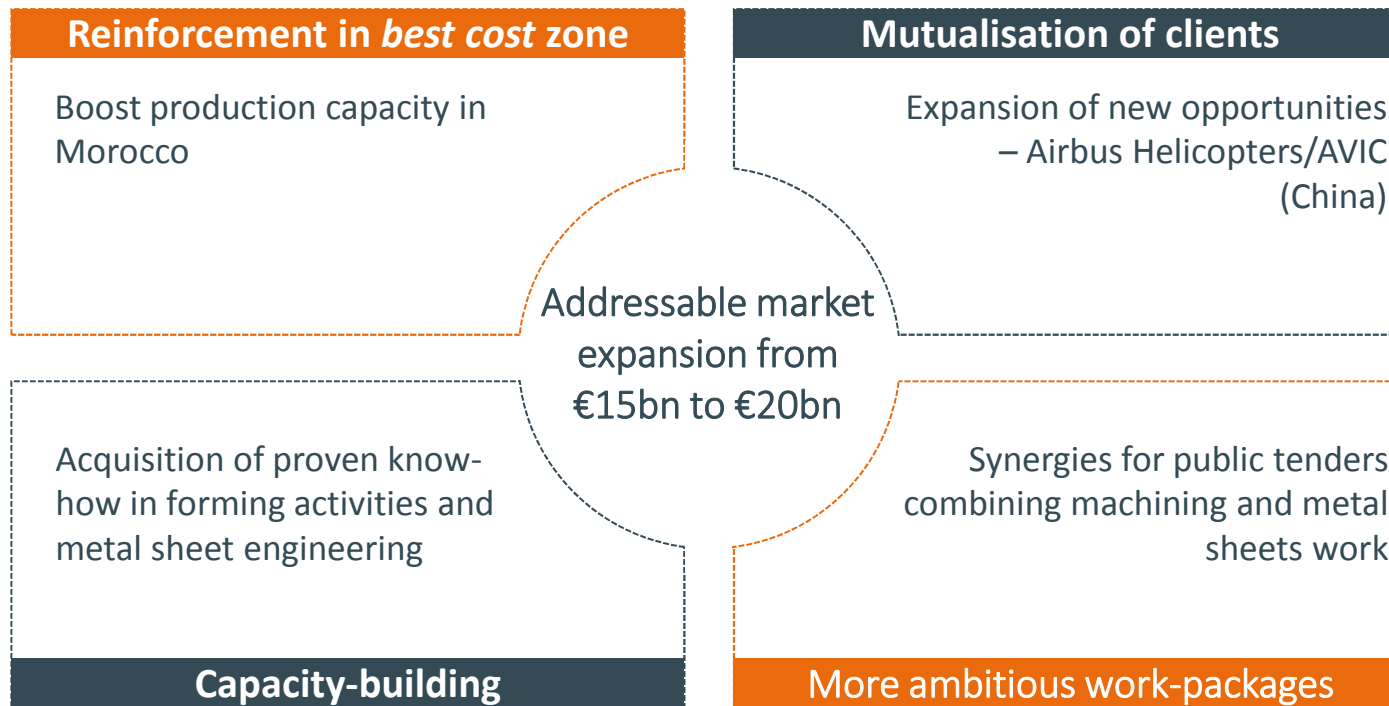
| 1 "Long-term agreement" contract

Complete production of aerospace parts > up to 10 metres long



BOEING 777X

Acquisition of Auvergne Aéro Group



CURRENTLY BECOMING THE EUROPEAN LEADER IN AEROSPACE SUB-CONTRACTING

The keys to growth



Renewing the top management team and taking over 97% of its employees



Reorganisation of production with synergies among certain business units



Streamlining of purchases and production costs



Support for a Best Cost site already under operation and profitable with integrated surface treatment



Investment of €5M for the next 3 years



Auvergne Aéro benefits from the Group's commercial dynamic

Position and objectives for Auvergne Aéronautique

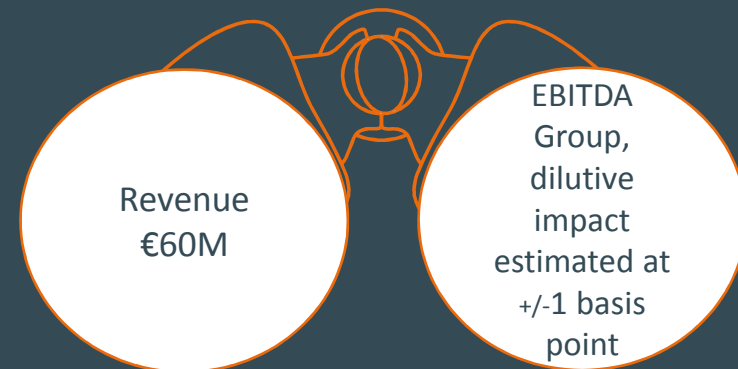
Contribution of Auvergne Aéronautique (estimated revenue and EBITDA)

at 31 March, in €M

2017



2020



1: Auvergne Aéro integrated at prorata temporis as of 25 November 2016



First-half 2016/2017 results

*Financial statements to be approved by the Board of Directors' meeting on 23 December 2016
A limited review of these financial statements has been conducted by the Statutory Auditors*

H1 2016/2017: Highlights

A new period of growth

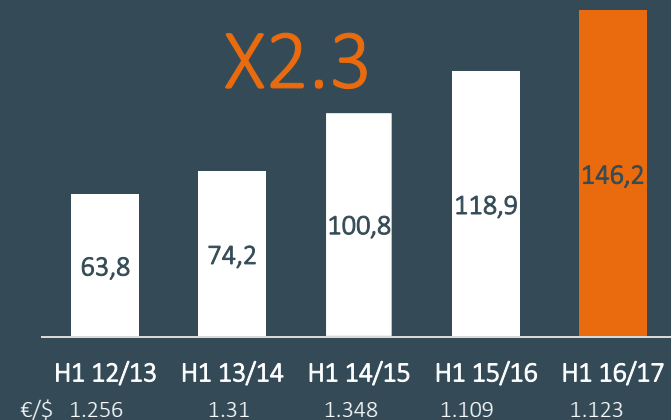
- H1 2016/2017 revenue up 23% (up 24% at constant exchange rates)
- Business volume reflects the slowdown in the production rate (A350, A380 and 7X)

Profitability remains high, with an EBITDA margin¹ of 23%, or €33.6 million, despite:

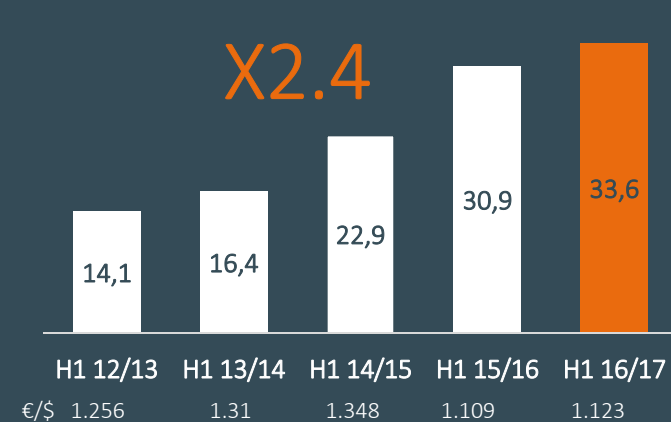
- An unfavourable base effect in the US zone due to non-recurring billing
- Activity in Morocco in start-up phase
- An oil crisis impact for our MTI subsidiary
- An adverse foreign exchange impact of 0.5 pt.

¹ EBITDA = current operating income + depreciation and amortisation + net provisions - before the breakdown of R&D expenses capitalised by the Group by type

Change in H1 Revenue - In € millions

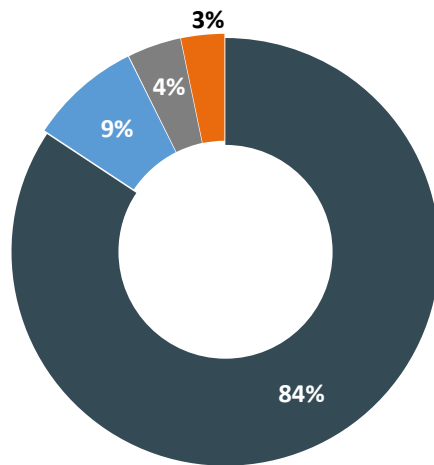


Change in H1 EBITDA¹ - In € millions



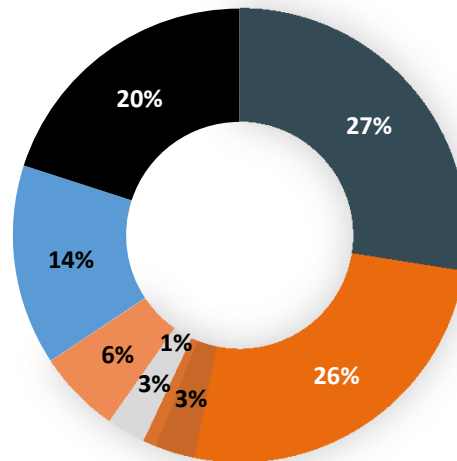
H1 2016/2017 revenue rose 23% to €146.2 million

Revenue by business line



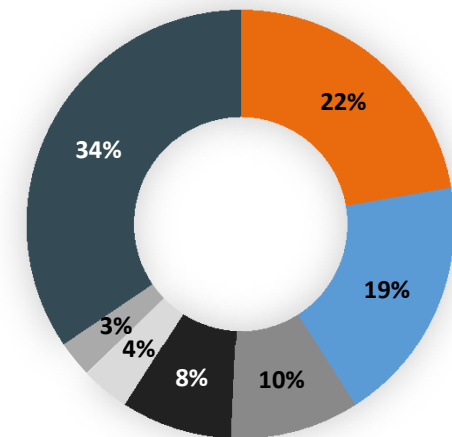
- Aerostructures
- Machining and surface treatment
- General engineering and forming activities
- Assembly on site

Revenue by program



- A350
- Other Airbus programs
- CF 34
- CAMERON
- BOEING
- Engines program
- Other aerostructure programs
- Various

Revenue by customer



- STELIA
- AIRBUS
- Safran group
- Spirit France
- Latécoère
- Triumph Aero
- Other customers

H1 2016/2017

Investment and financial structure

We are pursuing our investment policy for a total of €49 million:

- New machining process (aerostructure and engines)
- Construction of six buildings spanning 23,000 m²:
 - Three covering an area of 14,000 m² at FIGEAC
 - Purchase of one 1,500 m² building from MTI
 - Construction of one machining building in Wichita (USA)
 - Construction FGA Mexico
- 13 new machines (machining and turning/milling)

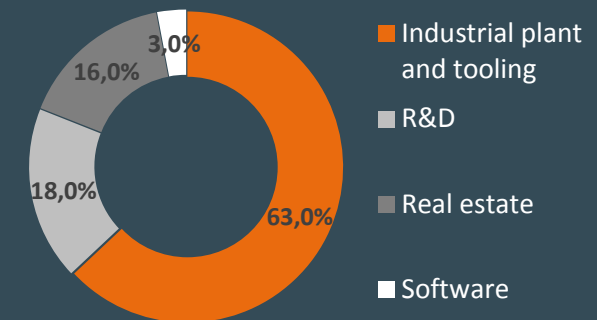
Although increased to reflect capital expenditure and growth, net debt remains under control

Ratio of net debt² to corrected EBITDA¹:
2.2x vs. 2.4x in H1 2015/2016

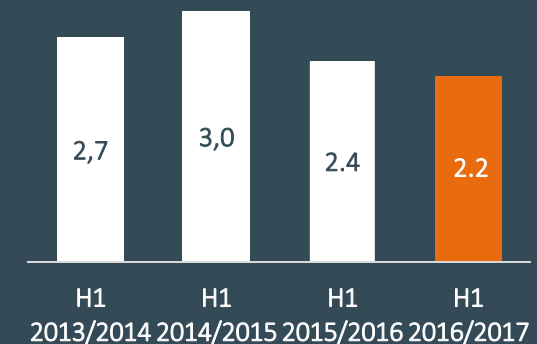
¹ EBITDA = earnings before interest + depreciation and amortisation + net provisions - before the breakdown of R&D expenses capitalised by the Group by type

²: net debt, see slide 17

Breakdown of investments in H1 2016/2017



Change in ratio of net debt²/EBITDA¹



H1 2016/2017

Simplified income statement

| In €K - IFRS | 30/09/2016 | 30/09/2015 |
|--|---------------|--------------|
| Revenue ¹ | 146,234 | 118,930 |
| corrected ³ EBITDA ² | 33,561 | 30,869 |
| <i>Corrected EBITDA/revenue</i> | <i>23.0%</i> | <i>26.0%</i> |
| EBITDA | 32,373 | 30,869 |
| <i>EBITDA/revenue</i> | <i>22.1%</i> | <i>26.0%</i> |
| Current operating income | 17,742 | 19,719 |
| <i>COI/revenue</i> | <i>12.13%</i> | <i>16.6%</i> |
| Operating income | 17,765 | 19,003 |
| Cost of net financial debt | (2,062) | (1,667) |
| Foreign exchange gains and losses | (10,809) | (8,462) |
| Unrealized gains and losses on financial instruments | 15,922 | 22,267 |
| Realized other financial charges and income | (1,886) | (23) |
| Income tax expense | (5,804) | (10,069) |
| Net income (Group share) | 13,034 | 21,048 |
| Net income attributable to non controlling interests | 93 | 77 |

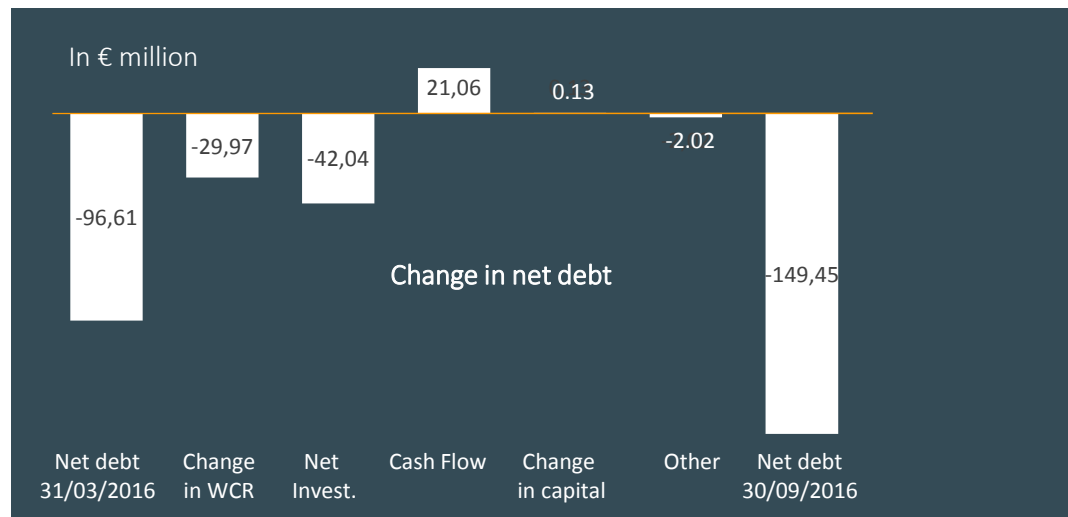
The after-tax impact of foreign exchange income was +€9.2 million in H1 2015 compared to +€3.4 million in H1 2016

¹ 2016/2017 revenue is calculated using the average monthly EUR/USD rate of 1.1230 for the period, and 2015/2016 revenue is calculated using the average monthly EUR/USD rate of 1.109 for the period

²: EBITDA = curreing income + depreciation and amortisation + net provisions

³ : before the breakdown of R&D expenses capitalised by the Group by type

Financial structure



Improved gearing and net debt/corrected EBITDA² ratio

In € thousands

| | 30/09/2015 | 30/09/2016 |
|---|------------|------------|
| Shareholders' equity with mark to market (MTM) ¹ | 85,985 | 197,173 |
| Shareholders' equity restated for MTM | 118,335 | 210 134 |
| Net financial liabilities | 152,817 | 149 445 |
| Gearing | 1.78 | 0.76 |
| Gearing restated for MTM | 1.29 | 0.71 |
| Net debt/corrected EBITDA ² | 2.47 | 2.2 |

¹: shareholders' equity after eliminating the impact of the value of hedging instruments (restated in accordance with IAS 39 with no impact on cash)

²: Corrected EBITDA = earnings before interest + depreciation and amortisation + net provisions, before the breakdown of R&D expenses capitalised by the Group by type

Simplified balance sheet

| € thousands, IFRS | 30/09/2016 | 31/03/2016 | 30/09/2015 |
|--|----------------|----------------|----------------|
| Fixed assets | 184,603 | 152,280 | 127,512 |
| Other non-current assets (1) | 5,486 | 6,024 | 3,311 |
| Inventories | 199,003 | 180,592 | 158,461 |
| Trade receivables | 63,398 | 60,431 | 61,145 |
| Tax receivables | 5,158 | 5,163 | 2,926 |
| Other current assets | 16,197 | 10,138 | 11,207 |
| Cash and cash equivalents | 53,771 | 101,834 | 9,357 |
| TOTAL ASSETS | 527,617 | 516,461 | 373,920 |
| Shareholders' equity | 197,173 | 184,011 | 85,985 |
| Non-current financial liabilities | 133,871 | 134,486 | 115,029 |
| Non-current liabilities (2) | 53,699 | 60,140 | 64,498 |
| Short term borrowings | 41,711 | 40,995 | 31,511 |
| Current portion of financial liabilities | 27,634 | 22,960 | 15,634 |
| Trade payables and related accounts | 49,678 | 50,253 | 39,994 |
| Current liabilities (3) | 23,851 | 23 617 | 21 270 |
| TOTAL EQUITY AND LIABILITIES | 527,617 | 516,461 | 373,920 |

- (1) Equity investments + deferred taxes + financial instruments + other financial assets + other non-current assets.
- (2) Other provisions + deferred taxes + provisions for retirement + financial instruments + other non-current liabilities + non-current portion of deferred income
- (3) Fiscal liabilities + tax liabilities + financial instruments + other current liabilities + derivatives income.

H1 2016/2017

Simplified cash flow statement

| € thousands, IFRS | 30/09/2016 | 30/09/2015 |
|--|-----------------|-----------------|
| Cash flow before borrowings costs and taxes | 21,062 | 21,345 |
| Changes in working capital requirements | (29,967) | (28,315) |
| Net cash flow from operating activities | (8,905) | (6,970) |
| Net cash flow related to investing activities | (42,040) | (24,854) |
| Capital increases and subsidies received | 125 | 1,280 |
| Change in loans and repayable advances | 2,120 | 4,093 |
| Net cash flow from financing activities | 2,245 | 5,373 |
| Other changes | | |
| Change in cash flows | -48,700 | -26,450 |
| Net cash position | 12,060 | -22,153 |

Significant capital expenditure and working capital requirements
to meet 2020 targets

Drivers to improve cash flow

Industrial partnership with Bodycote plc for thermal treatment and welding operations

WCR improvement of €5.4 million/year from 2018

Insourcing of surface treatment function

WCR improvement of 1.5 to 2 weeks of revenue from 2018

Set-up of the new integrated plant dedicated to LEAP housing units

WCR improvement of €5 million at full capacity

New Business Line for the A380

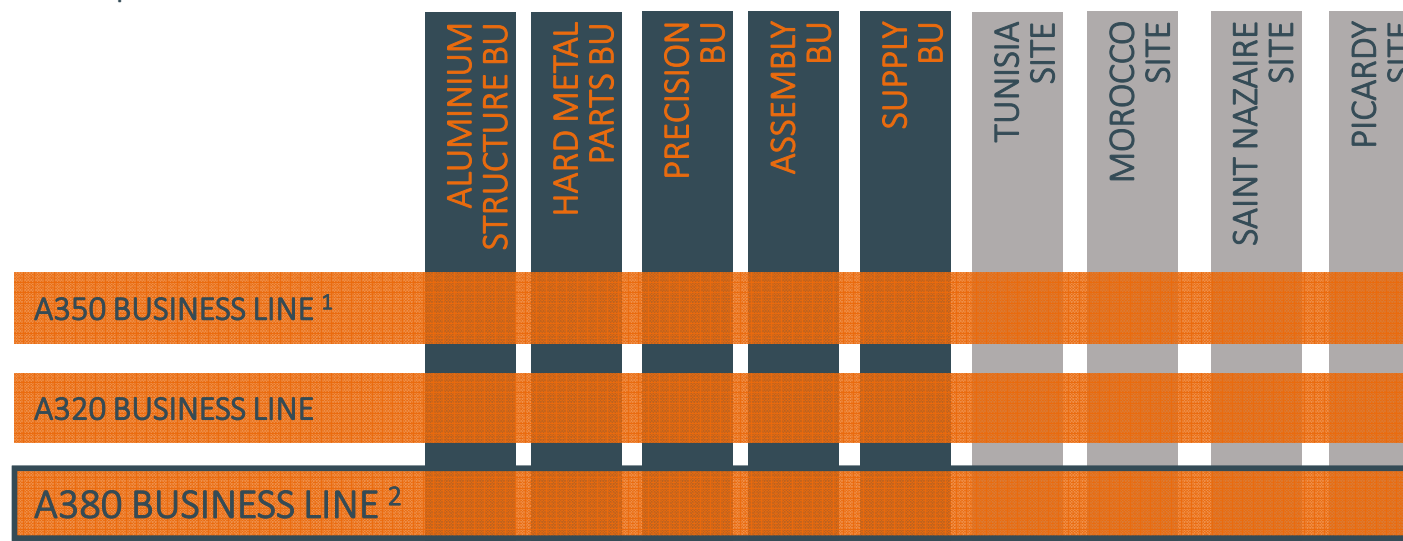
WCR improvement across all BLs equivalent to 1 week of revenue from 2017

TARGET: POSITIVE FREE CASH FLOW IN 2019

Industrial performance in the period 2016 to 2018

Since 2016, the roll-out of cross-functional Business Lines addressing major aerospace programs, coordinated in the different Business Units

Optimised management of cross-sector fields in the Group, improved synchronisation of operations between sites and BUs



Significant impact of OTD and ramp-up on control of WCR

¹: established in May 2016

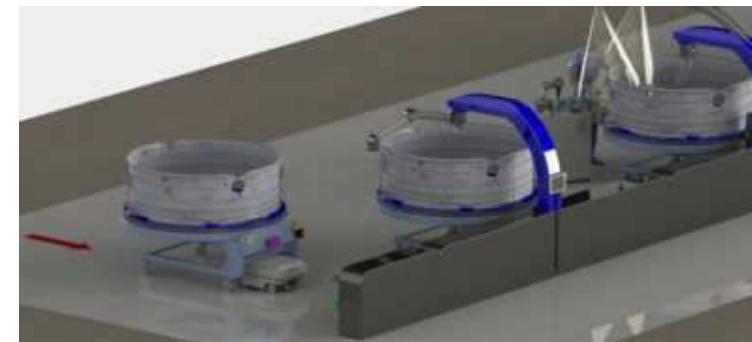
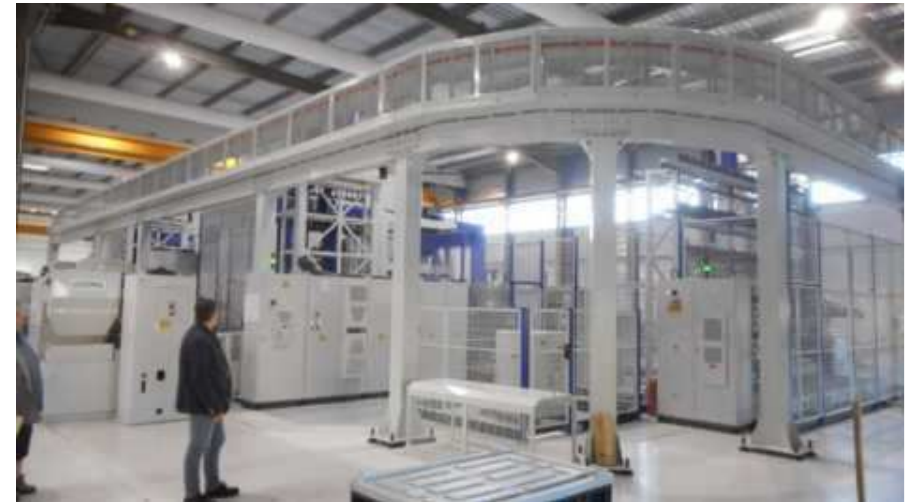
²: established in September 2016

BL: Business Line

BU: Business Unit

Awarded the "Factory of the Future Showcase" label

- | Dedicated to the LEAP contract (Long Term Agreement valued at USD 500 million)
- | €37 million investment in a 7,500 m², robotised and fully connected plant delivering optimised costs and reducing cycles from 10 weeks to 10 days





Outlook and strategy

Accelerated growth in second-half of 2016/2017



Accelerated A350 program deliveries

Expected annual revenue of €200 million
as of 2019e



Ramp-up of the LEAP program

Two Long-Term Agreements valued at
USD 500 million and USD 40 million



2020 targets: robust growth with EBITDA margin¹ maintained at current levels



Change in revenue growth



- 1: EBITDA = earnings before interest + depreciation and amortisation + net provisions - before the breakdown of R&D expenses capitalised by the Group by type
- 2: Average annual growth rate

Lever 1: Industrial excellence



- | Bring large-dimension SNK aluminium structure machines on stream (the fastest machines on the market)

- | Carnaghi unit to come on stream: delivery of six LEAP housing units per week

- | Bring large-dimension hard metal machining machines on stream (the most powerful machines on the market)

- | Customer-driven industrial management of production and the supply chain

Lever 2: Close customer relations

Greater production capacities
in key aerospace regions

SAINT NAZAIRE

3rd largest aerospace hub in France

- | A Long-Term Agreement valued at USD 60 million with Spirit Aerosystems for the A350
- | Develop production of sub-assemblies
- | Become the benchmark aerospace subcontractor



MEAULTE

Working closely with STELIA Aerospace

- | Intensification of the site's activity following signature of the memorandum of understanding with Stelia Aerospace, valued at nearly USD 400 million (Long-Term Agreement)



Lever 3: Competitiveness

Development projects
in *best cost* and dollar regions

BEST COST REGION

Tunisia

- Acquisition of 30,000 m² of land: Start-up of hard metal machining and non-destructive testing activity
- Acquisition of PECISS: accelerated industrialisation process

Morocco

- Consolidation of the Auvergne Aéro subsidiary
- Almost 500 employees in Morocco

DOLLAR REGION

Figeac Wichita, American centre of excellence

- Workforce: X3 in 2 years
- Significant productivity gains
- 4 machines in production for machining

Figeac Mexico: Dreamliner B787

- Investments totalling €20 million in the long term
- 4 machines already in production
- 3,000 m² operational in August 2016
- Committed deliveries



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